
DISTECH
CONTROLS™

EC-BOS-8 Trade Up Program

2020





EC-BOS-8 Trade Up Program – Requirements

- Eligible models that can be traded in
 - EC-BOS-2, 3, 4, 5, 6, 7 and EC-BOS^{AX} *Security* models
 - Need to have an active license
 - Can be licensed for EC-Net^{AX} and even R2!
 - Can have any brand ID, i.e. can even be a non-Distech Controls EC-BOS
 - Does not have to be functional, i.e. can be for an “out-of-warranty” replacement
- EC-BOS-8 replacements must be entered on a single purchase order
- The Host ID & Serial # of the EC-BOS units that will be replaced must also be provided on the purchase order
- Reference the promo code “TU2020” on the purchase order
- Replace the old EC-BOS unit(s) and render them inoperable (not required to send them back to Distech Controls)
- Orders must be sent in by **December 15, 2020** to qualify

EC-BOS-8 Trade Up Program – Conditions

- Discount amount is calculated off of total price of EC-BOS-8 hardware, software core and initial Software Maintenance Agreement (SMA)
- Discount will be applied on the software core part to realize the full discount. It will appear on the order acknowledgment that the EC-BOS-8 hardware and SMA have no discount, but the software core will have a deeper discount than the advertised discount.
- Additional SMA can be included on the order, but only initial SMA will be part of the discount
- New drivers or software options not already licensed on the old EC-BOS that will be replaced, are not eligible for the discount
- Standard open drivers licensed on the old EC-BOS that will be replaced and that are already included in the EC-BOS-8 license do not need to be transferred and will not be moved to software stock
- Drivers licensed on the old EC-BOS that will be replaced and that are available for the EC-BOS-8 will be transferred (a fee may be applicable and should be verified with Distech Controls)
- Drivers licensed on the old EC-BOS that will be replaced and that are not available for the EC-BOS-8 cannot be transferred and will not be moved to software stock



EC-BOS-8 Trade Up Program – Discounted Pricing

20% discount on EC-BOS-8 + Software Core + SMA (Initial only). No MOQ!

Example	Example Unit Net Price
<ul style="list-style-type: none">• EC-BOS-8• 500-Point Software Core• 500-Point Software Core SMA (Initial - 18 months)	\$769.60 \$360.00 \$56.80
Total net price	\$1186.40
Discount %	20%
Discount amount	\$237.28
Discounted net price applied on 500-Point Software Core as shown on Order Acknowledgement: <ul style="list-style-type: none">• EC-BOS-8• 500-Point Software Core• 500-Point Software Core SMA (Initial - 18 months)	\$769.60 \$122.72 (\$360.00 - \$237.28) \$56.80
Total net price after discount	\$949.12



How to Order

1. Contact Distech Controls Sales or Customer Service
2. Send in your order with the following information:
 1. EC-BOS-8 + Software Core + SMA (Initial only) along with quantity
 2. The Host ID & Serial # of the EC-BOS units that will be replaced
 3. Promo code "TU2020"
3. Replace the old EC-BOS unit(s) and render them inoperable (not required to send them back to Distech Controls)

Remember that the EC-BOS-8 Trade Up Program ends on **December 15, 2020**

DISTECH
CONTROLS™

Thank You!

